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Indian Wind Power Association

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Indian Renewable Energy Development Agency



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International Conference and Exhibition on Wind Energy 20 by 2020

on
15th 16th and 17th February 2011

at Hall No. 12, Pragati Maidan
New Delhi

Energy of the Future. Future of the Energy



CONFERENCE KIT SPONSORS



Acciona Energy



Indian Renewable Energy Development Agency

FINANCIAL AND PRIVATE EQUITY NETWORKING SESSION

INDIAN WIND POWER ASSOCIATION

Helping Mankind with Energy from Nature

International Conference-cum-Exhibition "Wind Energy 20 by 2020" is different in many ways. The single objective of "Wind Energy 20 by 2020" is to achieve 20% grid penetration by year 2020 in India. This is a very big challenge (as set out by the National Action Plan for Climate Change by the Government of India in August 2008) for it would call for in excess of 3.5 GW yearly wind installations when the maximum ever achieved in India has been 1.75 GW.

As a consequence, "Wind Energy 20 by 2020" event is conducted each year till 2020 in an effort to find ways and means to help/enable reach this challenging target whether it be via technical, policy or financial/commercial solutions and/or any other innovative measures. As a result, "Wind Energy 20 by 2020" seeks the best of the best experts from abroad and India to showcase, discuss and present the leading-edge technical, practice or policy solutions, which India needs to quickly adopt (without having to re-invent the wheel, so to speak).

This Conference will focus on :



Conference Convenor

Mr. Rajsekhar Budhavarapu, Director, M/s. Acciona Energy India Pvt. Ltd., Bengaluru

Advisory Panel

The conduct of the Conference and Exhibition will be guided by a panel of experts comprising of the following :

- **Mr. Shyam Sharan**, Former Advisor to Prime Minister on Climate Change, New Delhi
- **Ms. Gauri Singh**, Joint Secretary MNRE, New Delhi
- **Dr. K.P. Sukumaran**, Advisor-Projects, MNRE, New Delhi
- **Dr. Dillip Nigam**, Director, MNRE, New Delhi
- **Mr. G. Upadhyay**, Director, MNRE, New Delhi
- **Dr. S. Gomathinayagam**, Executive Director, C-WET, Chennai
- **Mr. Debashish Majumdar**, CMD, IREDA, New Delhi
- **Dr. V. Bhakthavatsalam**, Energy Consultant, New Delhi
- **Mr. Banmali Agrawala**, Executive Director, M/s. Tata Power, Mumbai
- **Mr. Mahesh Makhija**, Director-Renewables, M/s. CLP Power India, Mumbai
- **Mr. Amit Kumar**, Director (Energy Environment & Technology Development), TERI, New Delhi
- **Mr. Avinash Bapat**, Chief Operating Officer, M/s. IL & FS Energy Dev. Company, Mumbai
- **Mr. G.M. Pillai**, Director, WISE, Pune
- **Mr. Arvinder Singh**, India Business Head, M/s. AWS True Power, Bengaluru
- **Mr. Shrenik Baldota**, Executive Director, M/s. MSPL IPP, Hospet
- **Dr. R. Venkatesh**, President, Power Quality Solutions, M/s. EPCOS India Pvt. Ltd., Nashik
- **Dr. V. Bapaeshwar Rao**, Vice President, M/s. Suzlon Energy Ltd., Chennai
- **Mr. Chetan Mehra**, Managing Director, M/s. Weizmann Ltd., Mumbai
- **Mr. M.K. Deb**, Consultant, Bhopal
- **Mr. Sunil Jain**, Chief Operating Officer, M/s. Green Infra Ltd., New Delhi
- **Mr. Sharad Saluja**, M/s. Sterling Agro Industries Ltd., New Delhi
- **Mr. K. Kasthoorirangaian**, Chairman, IWPA

Who Should Participate?

1. Wind Farm Developers
2. Wind Turbine Manufacturers
3. Ancilliary Equipment Manufacturers
4. Investors, Developers
5. Consultants
6. Service Providers
7. Administrators, Regulators, Policy Makers
8. Financial Institutions
9. Other Stakeholders in Wind Energy
10. Private Equity Funds, Pension Funds, Underwriters
11. NGOs

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Why Participate?

- Gain in-depth knowledge and latest technology trends in wind energy generation.
- Develop a comprehensive understanding of the state of art technologies in off-shore wind parks, power evacuation, control & protection of multi MW turbines.
- Understand concerns related to large scale integration of windfarms to grids and possible solutions.
- Understand the modern trends in operation and maintenance of windfarms, wind forecasting techniques, scheduling wind power and condition monitoring techniques.
- Discuss policies and regulations related to promotion of wind energy.
- Understand potential investment opportunities in manufacturing of wind energy solutions.
- Identify business opportunities in wind energy in India and worldwide.
- Learn about policies related to wind energy such as open access, power trading, creation of SEZ's etc.
- The conference will provide excellent networking opportunities.
- Help in catalyzing new business opportunities.

Sponsorship Opportunities and Benefits

Sponsoring this international conference will provide an excellent opportunity to be an integral part of the growing wind energy business. It is an opportunity to express support for the environment and growing wind industry and build visibility for the company's brand.

Exhibit Your Products and Services

The Conference cum Exhibition offers exceptional opportunities to display their products and services to professionals and stakeholders from across the wind industry. Those who need stalls may ask for booking forms and rules.

Stall Size : 3 x 3 metre - Rs. 1.00 lac. Bigger stall may be provided if needed. 10% early bird discount is available for payment up to Nov 2010.

Advertisement Opportunities

The proceedings of the conference will be published in a book form which will serve as a vital reference document for everyone concerned with wind energy. Advertisement opportunities are available for advertising your product.

S.No.	Location of the Advertisement	Tariff in ₹	Tariff in US \$
1.	Back cover (Multi colour)	60,000	1500
2.	Front inside cover (Multi colour)	50,000	1250
3.	Page facing front inside cover (Multi colour)	40,000	1000
4.	Back inside cover (Multi colour)	45,000	1150
5.	Inside full page (Multi colour)	35,000	900
6.	Inside half page (Multi colour)	20,000	500

Presentations by Manufacturers/ Service Providers

On request, we have provided last day of the Conference i.e. 17th February 2011 for the presentations by the Wind Turbine and Machinery Manufacturers and Service Providers etc., where they can show case/launch their products/services for 25 minutes to the gathering. The contribution for such presentation will be Rs. 3.00 Lacs.

Programme Contents

	Main Sessions Titles	Parallel Specialist Session Titles
15 Feb' 11	WTG Technology & Manufacturing Challenges and Prospects in India Financing WE Challenges & Opportunities Ahead : Balance sheet Financing, Project Financing & Lease Financing Networking with Dinner	Scope and Prospects for IPPs Challenges & Advances in wind farm Asset Management (O&M)
16 Feb' 11	State Specific WE Policies & Inter-state Issues Regulators & Utility Issues Revenue Stream Options (Feed-in-tariff + REC market + Group Captive + 3rd party sale of WE)	Indian Grid code & Wind Forecasting Scope, Prospects and way ahead for Repowering Older wind farms CDM, REC Market Issues
17 Feb' 11	Wind Turbine Manufacturers' Presentation Service Providers' Presentation Concluding Session	Discussion on GST and DTC Related Issues

Sponsorship

Benefits	Supreme Sponsor/ Partner State	Platinum Sponsor	Gold Sponsor	Silver Sponsor	Financial/PE Net Working Session	Sponsor For Lunch/ Kits	Presentations by Manufacturers/ Service Providers	Sponsor
	₹ 10,00,000	₹ 6,00,000	₹ 5,00,000	₹ 4,00,000	₹ 3,00,000	₹ 3,00,000	₹ 3,00,000	₹ 2,00,000
	US \$ 25000	US \$ 15000	US \$ 12500	US \$ 10000	US \$ 7500	US \$ 7500	US \$ 7500	US \$ 5000
Complimentary Registration	5	4	3	2	2	2	2	1
Advertisement in Conference Proceedings	Full Colour page	Full Colour page	Full Colour page	Half Colour page	Half Colour page	Half Colour page	Half Colour page	Half Colour page
Acknowledgment in Conference Brochure	✓	✓	✓	✓	✓	✓	✓	✓
Company Profile Brochure in the Conference Kit	✓	✓	✓	✓	✓	✓	✓	✓
Company Name and Logo at the Backdrop of the Venue	✓	✓	✓	✓	✓	✓	✓	X
Special reserved Seating & Sponsor Badge for Company representative	✓	✓	✓	✓	✓	✓	✓	✓
Exhibition Space	3 Stalls*	2 Stalls*	1 Stall*	1 Stall*	X	X	X	X

* Size 3 x 3 metre

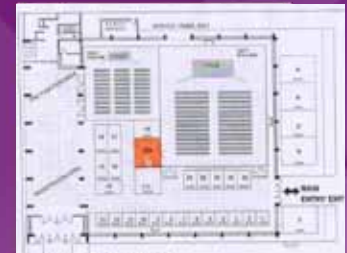
Networking with Financial Institutions at Cocktail and Dinner: (19 to 22 hours)

It is proposed to have a pre-dinner session on 15th February 2010, in which the Financial Institutions desiring to sponsor would be given 20 minutes duration for a presentation of their products and will be followed by discussions (19.00 Hrs to 20.30 Hrs) and dinner (20.30 Hrs to 22.00 Hrs). Sponsoring Fees ₹ 3,00,000 or US \$ 7500 for financial institutions.

Participation fee for Delegates for Networking Session is Rs. 5000/- (US \$ 125), over and above the delegates Registration Fees.

Registration Fees

S.No.	Category	Fees ₹	Fees US \$
1.	General Delegates - Payment on or Before 25.12.2010	14000	350
2.	General Delegates - Payment after 25.12.2010	15000	375
3.	Additional Delegates from Sponsoring Organisations	10000	250
4.	Members of IWPA	6000	150
5.	Professors / Bonafide Students	1500	35



Layout of Stalls

See also www.windpro.org

Payments

All payments to be made by Demand Draft/Cheque favouring "Indian Wind Power Association" payable at Chennai. Cash may also be paid for spot registration.

About Indian Wind Power Association (IWPA)

The Indian Wind Power Association (IWPA) is an 1100 member strong pan India Association of the People who have invested in the wind power sector. The other members include stake holders like the turbine manufacturers, ancillary equipment manufacturers and service providers. The Association's activities are governed by a National Council having 36 members. The National Office of the Association is located at Chennai and has its Regional Office at Delhi, and state offices at Mumbai, Hyderabad, Ahmedabad, Bengaluru and Jaipur. The main objective of the Association is to promote the wind power in the Country.

For more information on the conference and delegate registration please contact :

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